

**Attorney General
Record Requests**

**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-3 Please provide a resume for Thomas Deering and Kenneth Chrostowski.
Confirm that Mr. Chrostowski has been certified as an internal auditor.

Response: Attached are the resumes of Mr. Deering and Mr. Chrostowski. Mr. Chrostowski confirms in his resume that he is a practicing Certified Internal Auditor.

**Attorney General
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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-4 When were allocation Guidelines finalized and when were such Guidelines provided to BP Energy Company?

Response: The Company understands that the allocation Guidelines were reviewed and approved by all the Energy East LDCs, including Berkshire, near the start of the original BP Optimization Agreement (April 2001). The Company cannot determine the precise date that the Guidelines were provided to BP Energy, but it is believed they were provided during the initial months of the term of the Agreement.

**Attorney General
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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:

RR AG-5 Please provide a summary of savings adjustments for each month of the alliance's initial term.

Response: The schedule attached dated as of June 18, 2002 summarizes the total estimate versus actual optimization savings on a monthly basis from April 2001 through March 2002.

****ATTACHMENT IS CONFIDENTIAL AND PROPRIETARY****
****PROTECTED TREATMENT****

**Attorney General
Record Requests**

**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-6 Please provide follow-up report analyzing compliance with the recommendations contained in the June 28, 2002 final audit report.

Response: A follow-up report will be provided once the work recommended in the June 28, 2002 final audit report has been completed. The Company currently estimates that the requisite work and follow-up efforts by the audit group will be completed by August 9, 2002.

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**THE BERKSHIRE GAS COMPANY
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Witness: Karen L. Zink
Date: July 15, 2002

Question:

RR AG-7 Please provide a written narrative on how each schedule contained within Exhibit BG-9 relates to the final audit report. Please refer to hand written notes and explain the meaning of such notes. Please explain how each of the individual parts of Exhibit BG-9 relate to the description. If useful, please provide documents that were provided by BP Energy and referenced in the hand written notes.

Response: [INTENTIONALLY OMITTED]

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****PROTECTED TREATMENT****

**Attorney General
Record Requests**

**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-8 Please provide Mr. Deering's audit notes and work papers.

Response: The audit notes and work papers are attached.

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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-9 Please provide documentation of the billing for the internal audit services.

Response: Attached is a summary of the billing for the internal audit services.

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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-10 Please provide the deal list for February 2002.

Response: Please see attached.

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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-11 Please explain the derivation of the \$1,159.20 reservation charge incurred for February 2002.

Response: Please see attached.

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**THE BERKSHIRE GAS COMPANY
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Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-12 Please provide the savings earned by Berkshire Gas, by category, from optimization activities since the issuance of DPU 93-141-A.

Response: [INTENTIONALLY OMITTED]

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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

Witness: Karen L. Zink
Date: July 15, 2002

Question:
RR AG-13 Please confirm how capacity release revenues are treated. Are they a credit to the Tennessee Gas Pipeline Company invoice? Please describe if and where such matter is reflected in the transaction book.

Response: [INTENTIONALLY OMITTED]

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**THE BERKSHIRE GAS COMPANY
D.T.E. 02-19**

**Witness: Karen L. Zink
Date: July 15, 2002**

Question:

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